

Message Text

UNCLASSIFIED

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20

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

----- 064750

R 170500Z DEC 75

FM AMCONSUL SAPPORO

TO SECSTATE WASHDC 317

INFO USDOC WASHDC

AMEMBASSY TOKYO

UNCLAS SAPPORO 0088

E.O. 11652: N/A

TAGS: BFOL, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING

REF: SAPPORO 0035

1. 588/05/P0007

2. 121775

3. L. FARRAR

4. 588 JAPAN

5. IAD

6A. REPLY TO --

6B. MR. KENJI ITAYA

6C. SAPPORO BRANCH, OVERSEAS CONSULTANT ASSOCIATES, INC.,

SAPPORO BLDG., NORTH 2, WEST 3, CHUO-KU, SAPPORO 060, JAPAN

7. CABLE: OVERCONSULASS SAPPORO TELEX: 93450 SAPOCA J

8. --

9. 114

9A. EXCLUSIVE AGENCY

10. DESCRIPTION:

3523845-0160 ALL CHICKEN EGG INCUBATORS, REGARDLESS OF CAPACITY.

OCAI WAS FOUNDED IN 1948 AS A GENERAL TRADING FIRM WITH PAID-IN CAPITAL OF 60 MILLION YEN, SPECIALIZING IN IMPORT OF AGRICULTURAL MACHINERY AND AUTOMOBILE PARTS. IT MAINTAINS AN OVERSEAS OFFICE IN DUSSELDORF AND REPRESENTS MORE THAN THIRTY FOREIGN FIRMS OF WHICH TEN ARE AMERICAN. IT EMPLOYS 30 AND THE SALES TURNOVER LAST YEAR AMOUNTED TO TWO BILLION YEN. IT CLAIMS THE

AFOREMENTIONED ITEM HAS A STRONG MARKET IN JAPAN AND WOULD APPRECIATE

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ANY AVAILABLE INFORMATION.

11. OCAI HAS RECEIVED LETTERS FROM THREE FIRMS AS A RESULT OF PTO
DATED 070275. HOWEVER, TWO HAVE REPRESENTATION IN JAPAN ALREADY
AND THE OTHER DOES NOT MANUFACTURE THE RIGHT PRODUCTS. WE BELIEVE
THIS PTO HAS A VERY HIGH PROBABILITY OF SUCCESS IF APPROPRIATE
U.S. MANUFACTURER CAN BE LOCATED. WE THEREFORE SUGGEST THAT THIS
PTO BE GIVEN SPECIAL HANDLING AS SUGGESTED IN A-6042.

FARRAR

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NNN

Message Attributes

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Copy: SINGLE
Draft Date: 17 DEC 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750437-1086
From: SAPPORO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751231/aaaabbfp.tel
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